Connect Feb. 2017 Release Notes

Following are the Connect CRM enhancements and fixes scheduled for release Feb. 23.

If you have any questions regarding these enhancements, please contact your VinSolutions performance manager or VinCare Support at 800.980.7488.

Reporting and Analytics Platform
- Two new versions of the Lead Source ROI widget have been added to the Reporting and Analytics Platform. The Leads: Source ROI By Source and Leads: Source ROI Dealer reports can be added to the Dealer Dashboard or User Dashboard under Dashboards. Users will no longer be required to filter the report by a specific lead source, BD Agent, or Salesperson and a Dealer Name column has been added. Users will now be able to filter the report data from the dropdown menus located at the top of the report. For more information, see Knowledge Base article #1578.

Desking
- When desking a One Pay Lease Deal with the add-ons marked upfront, the Total Due at Signing field and the Lease Proposal report will display the total amount of the One Pay.

FTC Mandate on Used Car Buyers Guide
- To comply with the new FTC mandate, VinSolutions will have the updated Used Car Buyers Guide in the Connect CRM. For more information on the FTC regulation, see the Dealer's Guide to the Used Car Rule.

Quick Reference Guides
- In an effort to make VinSolutions' Quick Reference Guides more accessible to our users, users will now have access to the Vinsolutions Dealer Resources page to download and print Quick Reference Guides. There is also a link available on the VinSolutions Knowledge Base homepage.

Other Items:
- When an Admin user is configuring a Sales and Service Processes and adds a new event, the Call Center Event will no longer an option on the Event Type dropdown.

- Users with Operator Panel access will be able to see the Operator Panel option under the CRM tab.

- When a Lead is marked as sold from the End Visit page and the lead has a split rep listed in Lead Info, the split rep will be shown in the sale info.

- When a customer has multiple vehicles, the correct vehicle information will be populated on the Sold (Delivered Vehicle) Follow up task.

- Email Template Tokens for Vehicle Price are will display both dollar and cent values when using the tokens in an email or email template.

- When printing a custom form with a Driver's License image, the image will print on the form.